

THE TRITON CAREER GUIDE

2016-2017 EDITION

UC San Diego



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Career Ready? 12 Career Readiness Competencies
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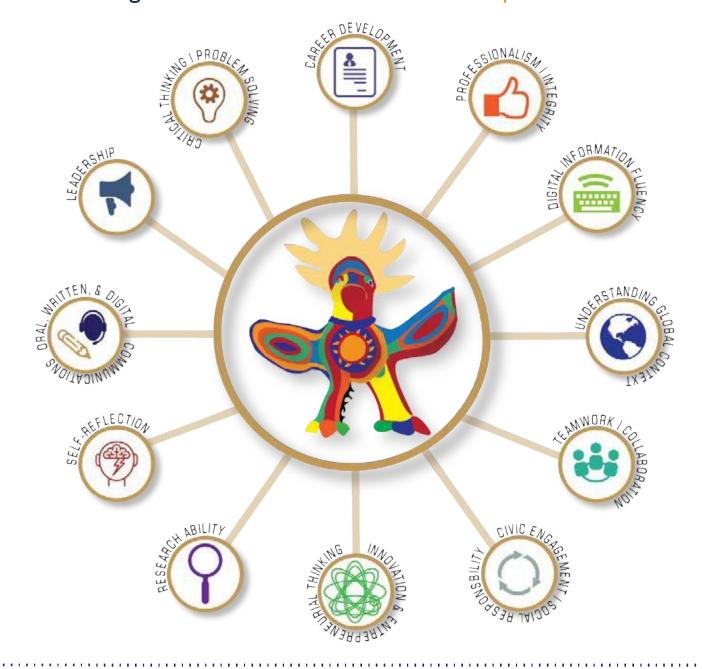


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What's Your Story?

UC San Diego's I 12 Career Readiness Competencies





These are **12 UC San Diego** identified **career readiness competencies** students should aspire to possess by the time they graduate. Employers are looking to hire college students and recent graduates who know how to use their talents, strengths, and interests. Master these Career Readiness Competencies and you will be prepared for a successful transition into the workplace. These competencies also fully align with the **National Association of Colleges & Employers (NACE)** national standards.



Not sure what to say? Fill this out and practice your pitch with us!

1. Hi, my NAME is	
2. My BIG GOAL is	
3. My EDUCATIONAL BACKGROUND includes	
4. Some RELEVANT CLASSES I've taken include	
5. My KEY SKILLS and QUALIFICATIONS include	
6. Some of my RECENT ACCOMPLISHMENTS are	
7. One thing that makes me UNIQUE is	



- 1. Use these prompts to help you **develop a compelling** and **quick summary** of your skill sets that you can **share with a decision maker**.
- 2. Share things the person you're pitching to can easily remember and find interesting.
- 3. Your pitch should help you **engage the listener** in a conversation, so don't talk too much about yourself and use your pitch to help lead into a question about the person or company.

WOOFOUND & MBTI I Personality and YOU

WOOFOUND & MBTI



TRITON TIP:

Take a **free** personality/career assessment at: **ucsd.woofound.me**



Login to your Port Triton account to take the MBTI to learn more about your personality and career options.

Cost is: \$35.00

Self reflect on the results of your personality assessment and write down your responses to the prompts below.

1.

What motivates you? Challenges you? Impresses you? Stresses you?



How do you **communicate**? What's your **style**? What feels **comfortable**? How do you need **support**? What communication styles **stress** you out?

2

 $\textbf{1.} \ \textbf{What was your MBTI} \ \textbf{reported type \&/OR your WOOFOUND} \ \textbf{personality type?}$

What were some key take aways learned?:



2. Based on personality preferences, what career ideas seem to be developing?

3. Using WOOFOUND, what are the salary, KSAs, and job search tools you should know?

Key take aways?:



What Are Your Strengths?







Clifton StrengthsFinder® **THEMES**



To take the StrengthsFinder, purchase a code at: http://shop.gallup.com/strengths/1595620117-428.html

ACHIEVER®	People exceptionally talented in the Achiever theme work hard and possess a great deal of stamina. They take immense satisfaction in being busy and productive.
ACTIVATOR®	People exceptionally talented in the Activator theme can make things happen by turning thoughts into action. They are often impatient.
ADAPTABILITY®	People exceptionally talented in the Adaptability theme prefer to go with the flow. They tend to be "now" people who take things as they come and discover the future one day at a time.
ANALYTICAL®	People exceptionally talented in the Analytical theme search for reasons and causes. They have the ability to think about all the factors that might affect a situation.
ARRANGER®	People exceptionally talented in the Arranger theme can organize, but they also have a flexibility that complements this ability. They like to determine how all of the pieces and resources can be arranged for maximum productivity.
BELIEF®	People exceptionally talented in the Belief theme have certain core values that are unchanging. Out of these values emerges a defined purpose for their lives.
COMMAND®	People exceptionally talented in the Command theme have presence. They can take control of a situation and make decisions.
COMMUNICATION®	People exceptionally talented in the Communication theme generally find it easy to put their thoughts into words. They are good conversationalists and presenters.
COMPETITION®	People exceptionally talented in the Competition theme measure their progress against the performance of others. They strive to win first place and revel in contests.
CONNECTEDNESS®	People exceptionally talented in the Connectedness theme have faith in the links among all things. They believe there are few coincidences and that almost every event has meaning.
CONSISTENCY®	People exceptionally talented in the Consistency theme are keenly aware of the need to treat people the same. They try to treat everyone with equality by setting up clear rules and adhering to them.
CONTEXT®	People exceptionally talented in the Context theme enjoy thinking about the past. They understand the present by researching its history.
DELIBERATIVE®	People exceptionally talented in the Deliberative theme are best described by the serious care they take in making decisions or choices. They anticipate obstacles.
DEVELOPER®	People exceptionally talented in the Developer theme recognize and cultivate the potential in others. They spot the signs of each small improvement and derive satisfaction from evidence of progress.
DISCIPLINE®	People exceptionally talented in the Discipline theme enjoy routine and structure. Their world is best described by the order they create.
EMPATHY®	People exceptionally talented in the Empathy theme can sense other people's feelings by imagining themselves in others' lives or situations.
FOCUS®	People exceptionally talented in the Focus theme can take a direction, follow through, and make the corrections necessary to stay on track. They prioritize, then act.

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FUTURISTIC®	People exceptionally talented in the Futuristic theme are inspired by the future and what could be. They energize others with their visions of the future.
HARMONY®	People exceptionally talented in the Harmony theme look for consensus. They don't enjoy conflict; rather, they seek areas of agreement.
IDEATION®	People exceptionally talented in the Ideation theme are fascinated by ideas. They are able to find connections between seemingly disparate phenomena.
INCLUDER®	People exceptionally talented in the Includer theme accept others. They show awareness of those who feel left out and make an effort to include them.
INDIVIZUALIZATION®	People exceptionally talented in the Individualization theme are intrigued with the unique qualities of each person. They have a gift for figuring out how different people can work together productively.
INPUT®	People exceptionally talented in the Input theme have a craving to know more. Often they like to collect and archive all kinds of information.
INTELLECTION®	People exceptionally talented in the Intellection theme are characterized by their intellectual activity. They are introspective and appreciate intellectual discussions.
LEARNER®	People exceptionally talented in the Learner theme have a great desire to learn and want to continuously improve. The process of learning, rather than the outcome, excites them.
MAXIMIZER®	People exceptionally talented in the Maximizer theme focus on strengths as a way to stimulate personal and group excellence. They seek to transform something strong into something superb.
POSITIVITY®	People especially talented in the Positivity theme have contagious enthusiasm. They are upbeat and can get others excited about what they are going to do.
RELATOR®	People exceptionally talented in the Relator theme enjoy close relationships with others. They find deep satisfaction in working hard with friends to achieve a goal.
RESPONSIBILITY®	People exceptionally talented in the Responsibility theme take psychological ownership of what they say they will do. They are committed to stable values such as honesty and loyalty.
RESTORATIVE®	People exceptionally talented in the Restorative theme are adept at dealing with problems. They are good at figuring out what is wrong and resolving it.
SELF-ASSURANCE®	People exceptionally talented in the Self-Assurance theme feel confident in their ability to manage their own lives. They possess an inner compass that gives them confidence that their decisions are right.
SIGNIFICANCE®	People exceptionally talented in the Significance theme want to be very important in others' eyes. They are independent and want to be recognized.
STRATEGIC®	People exceptionally talented in the Strategic theme create alternative ways to proceed. Faced with any given scenario, they can quickly spot the relevant patterns and issues.
WOO®	People exceptionally talented in the Woo theme love the challenge of meeting new people and winning them over. They derive satisfaction from breaking the ice and making a connection with someone.

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(4) How Do You Apply Your Strengths?

(**W**) What Are Your Strengths?



Using the Clifton's StrengthsFinder, discover what your strengths are and how they show up in each domain area.

EXECUTING	INFLUENCING	RELATIONSHIP BUILDING	STRATEGIC THINKING
People with dominant Executing themes know how to make things happen.	People with dominant Influencing themes know how to take charge, speak up, and make sure the team is heard.	People with dominant Relationship Building themes have the ability to build strong relationships that can hold a team together and make the team greater than the sum of its parts.	People with dominant Strategic Thinking themes help teams consider what could be. They absorb and analyze information that can inform better decisions
Achiever Arranger Belief Consistency Deliberative Discipline Focus Responsibility Restorative	Activator Command Communication Competition Maximizer Self-Assurance Significance Woo	Adaptability Connectedness Developer Empathy Harmony Includer Individualization Positivity Relator	Analytical Context Futuristic Ideation Input Intellection Learner Strategic



1. Which domain is most dominant for you?



2. In which domain are you least dominant?



3. Are your colleagues/faculty/peers aware of your talents and strengths in this domain? If so, how?



4. Have you been "blind" to any of your less dominant domains? If so, how?



How do your strengths show up in each area below?

Building Relationships

Taking a Leadership Initiative & Contributing to a Group

Tackling a Difficult Task

Managing Responsibilities

Staying Organized

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The You Career Ready?



	(1.) Exploring	(2.) Developing	(3.) Advancing	(4.) Mastering		(1.) Exploring	(2.) Developing	(3.) Advancing	(4.) Mastering
1. Career Management	Next steps in the career development process are still being determined.	Next steps are known but the details are not.	Can describe at least one thing that I plan to do to advance myself towards my career goal with SMART goals known.	Can describe 1 to 3 things I have accomplished and/ or completed toward achieving my goal(s).	4. Professional Portfolio (myportfolium.ucsd.edu)	Have not yet developed effective marketing materials (resume, cover letter, LinkedIn, Portfolium, etc.)	Have developed marketing materials and have had them reviewed by career advisor, career peer, faculty, staff, or mentors	I am able to integrate resume/cover letter/ & electronic documents as unified marketing suite.	Have completed well defined cover letter, resume, position analysis, reference sheet, LinkedIn, Portfolium. Have completed career tool kit.
l have a career plan with smart goals.					I know how to effectively market myself to industry/ graduate schools.				
2. Professional Objective	Can list a professional objective.	Can list at least one job title I am interested in.	Can list 1-2 professional objectives and have a basic understanding of how my interests/skills/talents are a good fit for my desired career of choice.	Can list 1-2 careers and demonstrate reflection on how to match my interests, skills, personality and/or values to the industry of choice.	5. Negotiation (Salary/Communication)	Able to state 1-2 resources on how to research benchmark salaries for the desired position	Able to articulate skills valued and gained to the employer	Able to advocate for standard salary and basic compensation needs.	Able to communicate a desired salary range along with negotiable factors—vacation, flexible schedule, transportation, housing subsidy, wardrobe allowance, title, etc.
I know my professional objective and know how to give an effective elevator pitch.					l feel confident with my negotiation practices.				
3. Experience (Non-paid and paid, volunteer, community service, etc.)	I am not able to identify any past or current skill building experiences.	Have completed 1-2 skills building experiences (volunteer, leadership, internships, etc.)	Have successfully completed 1-4 experiences and accomplishments and can articulate the experiences orally.	Can describe multiple internships/job search strategies and demonstrate understanding of the job search process.	6. Networking (Know how to effectively communicate with employers OR graduate/medical school admissions committees)	30 second elevator pitch still needs to be developed on skills, interests, and/or values	Can introduce and describe some professional goals, interests, and/or values	Can introduce and describe professional goals, interests and value, but cannot make an effective connection with the field of interest position/employer or graduate school.	Demonstrate reflection while introducing self and describing professional goals, interests, and values while making a connection with the field of position, employer
I know what I need to do to get relevant experience for my industry of choice.					I know how to effectively advance myself through networks of people.				

Resume 101 | Best Practices



Encouraged

Evaluated

Explained

Informed

Instructed

Motivated

Persuaded

Financial Skills

Administered

Set goals

Trained

Allocated

Analyzed

Appraised

Audited

Balanced

Budgeted

Calculated

Computed

Developed

Forecasted

Managed

Marketed

Planned

Inspired

Guided

Facilitated

YOUR NAME Name: 18-22 pt. font. bold

Address | Phone | student@ucsd.edu | LinkedIn Contact info: 10-11 pt. font

Excel

Access

PowerPoint

Keep concise & share experiences & passions that align with & highlight what the job SUMMARY OF QUALIFICATIONS descriptions seeks in a qualified candidate

Experience reviewing, analyzing and presenting case projects through auditing, cost accounting, and forensics accounting classes. Have a strong background in research and analysis developed through work experience and coursework. Work effectively within a team as well as independently with minimal supervision. Proven leadership and public speaking abilities through student organization and work experience.

Bullet points should address your bragging or "wow" points for skills,

- Ouicken
- QuickBooks
- Turbo Tax
- Word

EDUCATION Keep your section titles in bold, also try all caps, and keep between 10-12

University of California San Diego

Bachelor of Science in Management Science, GPA 3.5+

Anticipated June 20xx

RELEVANT EXPERIENCE

Operations Assistant, Caywood-Scholl Capital Management, San Diego, CA

- · Support 15 portfolio and trading administrators with processing more than 200 daily security transactions, resulting in increased productivity
- · Update bank loans to reflect principal payments and weekly interest payments from borrowers
- Analyze and resolve pending trade and settlement issues

International/Domestic Trading Intern, Nicholas-Applegate, San Diego, CA

(6/xx-1/xx)

- Assisted traders with multiple large volume trade orders from portfolio managers
- Conversed with operations regarding price discrepancies and trade issues between traders and brokers, improving communication between various constituencies
- · Created spreadsheets allowing for quick comparisons of broker fees from different trading methods

LEADERSHIP EXPERIENCE

President/Founder, Undergraduate Accounting Society, UC San Diego, CA

(3/xx-1/xx)

- Developed campaign to increase student membership by 30%
- Collaborated with the Career Services Center to organize the first annual Meet the Firms event
- Served as a student representative on the UC San Diego Business Quarter Planning committee

UC SAN DIEGO MEMBERSHIP & ACTIVITIES

Swim Team - 2011 Pacific Collegiate Swim and Dive Conference Champions Delta Sigma

Undergraduate Economics Society

(09/xx - present) (01/xx - present) (09/xx - 06/xx)

RESUME RECOMMENDATIONS



Identify keywords from job description



Use keywords from job description to build bullet points



Include numbers, event details and outcomes



Make sure to match appropriate present and past tenses



Arrange sections and bullet points based on how important they are to the employer



Use reverse chronological order within sections such as work experience



Maintain formatting consistency from top of the page to the bottom



Don't include an objective, it is a dated practice



Avoid personal pronouns



For more examples of resume/ cv formats go to:

CAREERTOOLS.UCSD.EDU



Resume Instructions

- Highlight a strong GPA (3.0 or better).
- Highlight coursework that is relevant to the job you are seeking.
- Review the job description to identify skills that are relevant to the position you are seeking
- Present your accomplishments in the experience section by adding a result or outcome to your task.
- List a few "Memberships" and "Activities," especially if they are relevant to the position.



Management Skills Convinced Corresponded Analyzed Developed Directed Assigned Drafted Attained Chaired Edited Consolidate Educated Contracted Enlisted Coordinated Formulated Delegated Informed Developed Influenced Directed Interpreted Evaluated Mediated Negotiated Executed Improved Persuaded Increased Promoted Managed Publicized Monitored Reconciled Recruited Organized Translated Oversaw Planned Wrote Prioritized

Research Skills Analyzed Assessed

Supervise Communication Skills Arbitrated Arranged Authored Collaborated

Produced

Reviewed

Scheduled

Recommended

Strengthened

Communicated

Clarified Collected Critiqued Diagnosed Evaluated Examined Extracted Identified Inspected Interpreted Renaired Solved Tested Upgraded Teaching Skills Adapted Advised Clarified

Interviewed

Organized

Reviewed

Surveved

Investigated

Systematized

Assembled

Calculated

Computed

Designed

Developed

Engineered

Fabricated

Maintained

Programmed

Remodeled

Operated

Experimented

Devised

Technical Skills

Researched Coached Communicated **Creative Skills** Coordinated Conceptualized Developed Created Educated Coordinated Enabled Customized

Designed Developed Directed Fashioned Illustrated Initiated Inspire Integrated Introduced Invented Originated Performed Planned

> Shaped Helping Skills Assessed Assisted Clarified Coached Counseled Diagnosed Educated Expedited

Revitalized

Demonstrated Facilitated Familiarized Guided Motivated Referred Represented

Administrative Skills Arranged Catalogued Classified Collected Compiled Executed Generated Implemented Inspected Monitored Operated Organized Prepared Processed Purchased Recorded Retrieved Screened

Validated Demonstrating Accomplishment Achieved Expanded Founded Improved Pioneered Reduced Resolved Restored Spearheaded Transformed

Specified

Systemized



Instructions: Practice writing bullet points using the Action + Project + Result (APR) equation. Pick an action verb from above. write in a project you worked on, and share the result or outcome of the project in the result section.

BULLET FORMULA: Action Verb + Project + Result = Successful bullet point!

EX: Planned fundraising event for 500 participants resulting in \$3000 donation to the Red Cross

ACTION	PROJECT
	RESULT
ACTION	PROJECT
	RESULT
ACTION	PROJECT
	RESULT



Cover Letter 101 | Best Practices



YOUR NAME

Address | Phone | student@ucsd.edu | LinkedIn

January 1, 20xx

Ms. Jane Doe

Senior Associate Smith & Associates Accounting Group 123 Barbary Lane San Francisco, CA 94105

Dear Ms. Doe:

I am submitting my resume in consideration for the Tax Intern position with Smith & Associates Accounting Group, as advertised on the UCSD Career Services Center website. Given my background in accounting and extensive leadership experience, I believe this position is a strong match for my skills and career interests.

I developed a keen interest in public accounting while working toward an undergraduate minor in accounting at Rady School of Management. Specifically, my class in Intermediate Accounting allowed me to develop a solid foundation preparing and interpreting accounting information under both RASB and IASB guidelines. As a result, I will be ready to sit for the CPA exam upon graduation. In addition to my academic training, I bring to the position strong interpersonal, communication and leadership skills. My experience as President of the Undergraduate Accounting Society has provided me with the opportunity to successfully lead an organization of more than 100 students, while managing all operations of the organization. Combined with the extensive analytical skills that I developed as the Operations Assistant and Trading Intern, these qualifications make me well-suited to work for Smith & Associates Accounting Group.

As a proven leader, team player and problem-solver, I feel my skills and experience make me an ideal candidate for the Tax Internship position. I would welcome the opportunity to interview for the position, and hope to hear from you soon. Thank you for your time and consideration.

Sincerely,

Your Name

Your Name



Cover Letter Instructions

- a) Address the cover letter to a specific person.
- b) State the position you are applying for, how you found the position, and why you want to work for this company.
- c) Discuss your experiences and skills as they directly relate to the job description.
- d) Restate your qualifications, express interest in interviewing and thank the reader for their time.
- e) To see more examples of cover letters, check out: **careertools.ucsd.edu**

CUSTOMIZE YOUR RESUME & COVER LETTER



Instructions: Highlight all of the action words that you could include in your resume and cover letter from the job description below.

Analyzing the Job Description
Organization: SD Accounting Group
Position: Tax Intern

Duties & Responsibilities: We currently have exceptional learning opportunities for tax interns. Work with a team of experienced accountants to serve our clients. As part of the tax team, you will:

- Participate in a project to improve the tax effectiveness of a supply chain structure
- Assist with tax due diligence on behalf of a private equity firm
- Assist in preparing tax returns for clients

Qualifications:

- Pursuing undergraduate degree or minor in Accounting with a minimum GPA of 3.25
- Strong analytical skills, written/verbal communication skills, and demonstrated leadership
- Solid working knowledge of MS Office programs



Instructions: Fill out below ideas for things to include for each of the prompts

Opening Paragraph

State the position for which you are applying; how you found out about it; and ask for consideration based on the skills and experiences you have to offer. If referred by someone, indicate by whom. Summarize the skills and experiences that make you qualified for the position.



Middle Paragraph(s)

In this section you want to build a connection between your background and the company's needs. Focus on your skills, education, and experiences as listed on your resume. Emphasize your strongest attributes that relate to the position for which you are applying. If you have any experience or education directly related to the position then highlight it here so the reader can look for it in your resume.



Closing Paragraph

Restate your interest in the position and demonstrate how your unique qualifications fit the position. Indicate that you would like to meet with them to discuss your qualifications further. Thank the reader for his/her time and consideration.



(4) Portfolium | Marketing Yourself



Portfolium



Portfolium is a great online resource that brings your resume to life and is a part of the **Engaged Learning Tools** suite. Showcase your experiences in an interactive online platform that allows employers and graduate schools to learn about the experiences and competencies vou've gained while at UC San Diego.



Create your Portfolium today at myportfolium.ucsd.edu



To learn more about Engaged Learning Tools visit: www.ucsd.edu/engagedlearning

1. A **TOOL** for the journey



CAMPUS INVOLVEMENT

Joining clubs, finding inspiration, making connections, completing co-curricular transcripts.



SEEKING INTERNSHIPS

Following companies, applying to internships, attending career



SEEKING CAREER/JOB SEARCH

Interviewing, letters of recommendation, attending career fairs.



GIVING BACK

Staying connected, donating to schools, projects, departments.



2. THINGS to get you started...



1. Identify classroom projects, leadership experiences, internships, volunteer experiences and/or research opportunities to upload to your Portfolium account.



2. Check out the jobs/internships pages and submit your resume and Portfolium projects to the company you're interested in interviewing with.



3. Applying to graduate school? **Share** your Portfolium entries with the people writing your letters of **recommendation** so they can learn more about your accomplishments/ experiences at UC San Diego.



4. Merge your Portfolium account with your LinkedIn account. Additionally, include your Portfolium unique URL in your resume and cover letter. Feel free to also **include** it in a email signature so all people can view the great projects you've completed.



What to include in your social media marketing profiles?

SCHOOL & PROFESSIONAL WORK

- Class assignments, research/ group projects
- Work samples from jobs or internships (non proprietary!)
- Evidence of technical skills
- Evidence of soft skills
- Workshops/seminars/conferences
- Academic honors, degrees, certifications, certificates, licenses

INTERESTS, ACTIVITIES, VOLUNTEER

- Nonprofit/ charity work & travel experiences
- Photos from events you've coordinated
- Special training or independent
- Self taught learning
- Learning of a new skill or language

ADD MORE DETAILS



Tagged Teammates—Be a team player and tag collaborators, groupmates & friends you worked on a project with.



Skills/Clickable Credentials—Allow employers to easily click into the skills you've listed in your entries & access instant proof of your talent!



Hashtags—Use hashtags as to describe your portfolio entries & make them easily searchable!



Professional Profile Picture, Cover Photo & Professional



Upload Your Resume



Add Professional Experiences



Fill Out Your Education (courses taken, degrees,

HOW TO MAKE AN ENTRY



Title—give your work a name.



Category—categorize your entry to make it searchable to employers (e.g. "Social Sciences").



Description—explain your thought process; demonstrate your problem solving skills.



Visuals—add photos, videos, etc. Upload work samples in multiple formats and stored on other platforms

MARKETING SOCIAL MEDIA



Include your Portfolium projects in your LinkedIn accounts



Add Portfolium to your Resume



Add Portfolium to your email signature



Add Portfolium URL to Cover Letters



Interviewing 101 | Big Interview



biginterview



Access interview questions, learn how to answer questions, record your answers and review responses at **ucsd.biginterview.com**



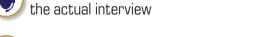
Top 10 Interview Best Practices

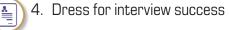
1. Research the company and review the job

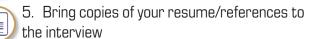


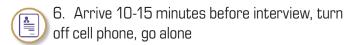
description before the interview

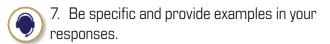


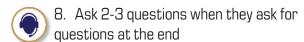


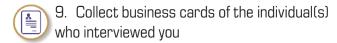


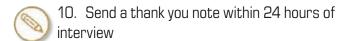












Top 4 Things to Do w/Big Interview



1. Go over the written and video curriculum to learn best practices in interviewing.

NSTRUCTIONS

go to learn ---> click on either written or video curriculum ---> watch or read the materials in the library.



2. Record yourself answering questions

go to practice ---> practice interview---> pick your categories ---> click allow camera ---> press record ---> press stop ---> press save



3. Try out the interview roulette and see if you're able to answer all of the big interview questions with ease.

INSTRUCTIONS

go to practice ---> press the interview roulette button ---> press allow ---> press record ---> conduct interview ---> press save



4. Send and share your recorded videos for feedback with family, friends, faculty, staff & mentors.

INSTRUCTIONS

go to mytools ---> press my videos ---> click on the videos you want to share by click the box next to the icon ---> press the share button at bottom of page ---> put in the email addresses of people you want to share ---> press send



Employers use behavioral based questions to screen job candidates in interviews. The premise is that the most accurate predictor of future performance and competencies is past experience in similar situations. When responding to behavioral based interviews use the car method: **CHALLENGE, ACTION, RESULT**

1. CHALLENGE Describe the initial challenge that you solved and/or planned to overcome

"Tell me about a time that you used teamwork to solve a problem" —

C | "Our student organization didn't have enough funds to coordinate an ice cream social to welcome new members to UC San Diego"

NOW YOU TRY

2. ACTION Describe the action or steps taken to solve the problem. Focus on what you did specifically. Here's a response to a typical interview question: "Tell me about a time that you used teamwork to solve a problem" —

 $\bf A$ | "Rather than give up, I coordinated a brainstorming session to identify potential funding sources. We decided to collaborate with other student organizations, contact local businesses for donations, and reached out to alumni members via LinkedIn.

NOW YOU TR

3. RESULT What was the outcome? Benefits? What did you learn? Did you gain any insights?

Here's a response to a typical interview question: "Tell me about a time that you used teamwork to solve a problem" — **R** | "With collaboration, I was able to secure funds to pay for the ice cream social while incorporating alumni networking to make it more rewarding. As a result, new members felt welcomed and motivated to join our organizations."



Informational Interviews | Alumni Advisor Network





TRITON TIP:

Visit Alumni Advisor Network (AAN) at ucsd.firsthand.co



Practice your 30 second pitch w/an Alumni Advisor as they engage you in a career conversation, resume review and/or mock interview

Why Do Ita comes through WHO YOU KNOW and WHO KNOWS YOU

Before the Interview

2. During the Interview (Take Notes)



Do Your Research Do initial research to gain a basic

understanding of the occupation or



Target a Professional

Start with friends, family, Career Services Center Staff, professors & AAN. Use LinkedIn, AAN, and professional associations to connect with alumni or others in the



Request an appointment via phone/ email. Be specific with your request and flexible with your availability. Respond promptly and stick to agreed meeting date.



Prepare & Impress

Confirm appointment, dress appropriately, know where you're supposed to be, and show up on time. Have questions ready and take light notes. Thank them for their time and send a thank you note or email within 24-48 hours.

Introduce Yourself (What's your intro?)

CONNECT

COMMUNICATE

DISCOVER

Share Purpose (Why did you contact them?)

Ask Questions (What do you hope to learn from them?)





CLOSE Thank the Person (Why are you appreciative?)

3. Who did you contact? What did you learn & what are your next action steps?

Name | Organization | Contact Info | Date







Questions to Ask...



How would you describe a typical day or week in your role? What key strengths, skills, and abilities do you use to succeed in your position?



What experiences are most helpful for successful preparation for (or transition into) this field or position?



What are the rewards and challenges of this



What are the key trends, issues, opportunities and challenges you see?



What are the most important things I should consider as I learn more about this field?



What other resources or people should I connect with or learn more about?



Would you be willing to refer me to other people willing to help me in my research and exploration process?



Job Search Tools for Full-time Jobs & Internships

The Dress to Impress



TRITON TIP: Either check out **careertools.ucsd.edu** OR **internships.ucsd.edu** for more information on the topic of job search engines.





Take what you wear to the interview seriously. **Each industry has its own dress code** that can be determined through researching the organization's culture **before** the interview, or simply **asking the recruiter** what is the **appropriate interview attire**. The level of formality you project is interpreted by the interviewer to show that you understand the importance of the situation and respect the person you are meeting. When in doubt, **it is better to dress more conservative** than casual.

W O M E N

HAIR Neat, professional hairstyle with hair out of your face

SUITS The standard job interviewing attire for women is a dark navy, black or gray panted/skirted

wool blend suit

BLOUSES Blouses should be cotton or silk and should be white or some other light color.

PANTS/SKIRTS The pant leg bottom in the front should touch the front of the shoe and angle towards the back

of the shoe to fall just above the heel. Skirt length should be a little below the knee and never

shorter than above the knee.

SHOES/HOSIERY Clean and polished dress shoes with closed toes and a conservative heel. Panty hose should be

flawless (no runs) and conservative in color.

MAKEUP & JEWELRY Make-up should be minimal, with lipstick and nail polish in conservative tones. Minimize use of

colognes or perfumes.

M E N HAIR Get a haircut; short hair always fares best in interviews. Your facial hair should be neatly

trimmed.

SUITS The standard job interviewing attire for men is a dark navy or gray two-piece natural fiber, wool

blend suit.

TIE Your tie should be darker than your shirt with a conservative pattern and should not extend

below the belt.

SHIRT Choose a good fit, neatly pressed button down, long-sleeved shirt (white is best, pastel is next

best): Don't forget to wear an undershirt.

JACKET The sleeves should taper, gradually ending just over the wrist so the shirt cuff extends about

1/2 inch beyond the jacket sleeve.

PANTS The pant leg bottom in the front should touch the front of the shoe and angle towards the back

of the shoe to fall just above the heel.

SHOES & SOCKS Clean and polished dress shoes are recommended. Wear with dark colored socks over the calf.

Applying to Graduate School



Write down your thoughts below...



PREPARE





Visit the Career Services Center to explore career goals and preparation for graduate and professional school Research and develop a list of potential graduate programs. Consider the following:

- ☐ Curriculum and degree requirements
- ☐ Faculty and staff advising and support
- ☐ Research, teaching, and internship opportunities
- ☐ Funding opportunities and financial support
- Geographic location and size
- Programs, resources and facilities within the program but also at the university in general Research appropriate resources (LSAC, AAMC, ADA, AACP, MBA.com, nursingworld.org, etc.) Meet with professors and other professionals in the field(s) that interests you to learn more about the field and

possible recommendations for programs

Consider volunteering, involvement in organizations, shadowing professionals, internships, part-time work experience, or research opportunities Create your resume—develop it as your experience and academic career progresses

Collect Letters of Recommendation as you network and work with professors, professionals and mentors. Open an interfolio.com account if appropriate for type of graduate/professional program (optional) Prepare and take appropriate standardized exams for admission into graduate or professional program (i.e. GRE, LSAT, GMAT, MCAT, PCAT, DAT, VACT, OAT, AHPAT, etc.)



What to do during a "gap" year:

- Obtain a paid internship or research experience
- ✓ Become involved in an in-depth service commitment
- ✓ Pay down credit card and/or undergrad debt
- ✓ Learn a new culture or language
- ✓ Complete supplementary application materials
- ✓ Interview or take campus tours at schools you applied



1. Goal Setting

Do you have a **clear purpose** & **goal(s)** for attending graduate school?

What are my long & short term goals?

What is **necessary** for me to **achieve** these goals?

How will a graduate degree add or **advance** my career path?



2. Self-Reflection

What are your values, interests, & **priorities** for your career and life?

What kind of work do I find **meaningful**?

What **skills** or **tools** do I already have?

Do I **need** to **enlarge or enhance** these skills?



Research application deadlines and required material for each program

General application material for most graduate and professional programs (check each program for specifics as not all will apply)

- Online application form
- ☐ Statement of Purpose or Personal Statement (see CSC resources for difference)
- ☐ Letters of recommendation (2-3 depending on program)
- ☐ Writing sample (for PhD programs and some masters programs)
- Official transcripts from all higher education institution attended
- Official scores from standardized exams (i.e. GRE, LSAT, GMAT, MCAT, PCAT, DAT, VACT, OAT, AHPAT, etc.)
- ☐ Interview (mostly for professional programs such as medical school and business school)
 - Use Big Interview (https://ucsd.biginterview.com) and/or One Button Studio (https://students.ucsd.edu/academics/experiential-learning/communication-leadership/onebuttonstudio/)
- □ Resume
- ☐ Supplemental or optional application material (depends on program, not all have supplemental)
- u NOTE: Law school applicants apply through LSAC but must also check specific programs for additional information. Pre-health applicants complete and submit your application via the appropriate application service (i.e. AMCAS, AACOMAS, CASPA, PHARMCAS, etc.)

Apply for FAFSA and financial aid available through program; assistantships, fellowships, scholarships, etc.



2. Research Options

What are the different kinds of **programs** in my field and which will most benefit my goals?

What mentors do I have available? How do I feel about their perspectives and advice?

What are the **time and money investments** to take on a graduate or professional degree?

How will those affect me? What about the opportunity costs? Costs of one decision over another?

Do I see myself succeeding in a graduate or professional program?

What can I do without a graduate or professional degree?



SAMPLE TIMELINE







Guide to Standardized Tests





MCAT

Required for: Allopathic Medicine Osteopathic Medicine Podiatric Medicine

Administered by: AAMC

Classes students need to take: **BILD 1, 2, 3** Introduction to Biology CHEM 6a, b, c General Chemistry **CHEM 140a, b, c** Organic Chemistry PHYS 1a, b, c OR PHYS 2a, b, c BIBC 100 or 102 Biochemistry **PSYCH 1-7 (select one)** General Psychology BILD 26 OR BIPN 100 Human Physiology SOCI 40 OR SOCI 70 Medical Sociology MATH 11, OR PSYCH 60, OR BIEB 100 Statistics

Classes that may help: **BICD 100** Genetics **BICD 110** Cell Biology **BIMM 124** Medical Microbiology **BILD-X13 (UC Extension)** Human Anatomy

Required for Dentistry

Administered by:

Classes students need to take: **BILD 1, 2, 3** Introduction to Biology **CHEM 6a, b, c** General Chemistry CHEM 140a, b, c Organic Chemistry MATH 11, OR PSYCH 60, OR BIEB 100 Statistics

MATH 10a, b, c OR 20a, b, c Calculus BILD 26 OR BIPN 100 Human Physiology

Classes that may help: **BICD 100** Genetics BIBC 100 OR 102 Biochemistry **BICD 110** Cell Biology **BIMM 124** Medical Microbiology **BILD-X13 (UC Extension)** Human Anatomy



Required by: Optometry

Administered by: ASCO

BILD 1, 2, 3 Introduction to Biology CHEM 6a, b, c General Chemistry CHEM 140a, b, c Organic Chemistry PHYS 1a, b, c OR PHYS 2a, b, c BILD 26 OR BIPN 100 Human Physiology

Classes students need to take:

Classes that might help:

BILD-X13 (UC Extension) Human Anatomy **BICD 100** Genetics

BIBC 100 OR 102 Biochemistry



Required for:

Pharmacv

Administered by: Pearson Education

Classes students need to take:

BILD 1, 2, 3 Introduction to Biology

CHEM 6a, b, c General Chemistry

CHEM 140a, b, c Organic Chemistry

PHYS 1a, b, c OR PHYS 2a, b, c MATH 10a, b, c OR 20a, b, c Calculus

MATH 11, OR PSYCH 60, OR BIEB 100

Statistics

BILD 26 OR BIPN 100 Human Physiology BIBC 100 OR 102 Biochemistry

Classes that might help:

BIMM 124 Medical Microbiology

BILD-X13 (UC Extension) Human Anatomy



TEAS

Required for: Nursing (BSN)

Administered by: Assessment Technologies Institute

Classes students need to take: BILD 1, 2, 3 Introduction to Biology CHEM 6a, b, c General Chemistry PHYS 1a, b, c OR PHYS 2a, b, c BILD 26 OR BIPN 100 Human Physiology

Classes that might help:

BILD-X13 (UC Extension) Human Anatomy **BICD 100** Genetics



Required for

Veterinary Medicine Physician's Assistant Nursing (MSN) Physical Therapy Occupational Therapy And most graduate school programs

Administered by: **Educational Testing Service**

No specific classes required. Test concepts such as vocabulary, grammar, algebra, data analysis, and writing.



GMAT

Required for:

MBA and business programs

No specific classes required but statistics and economics can be helpful



LSAT - Required for Law School

Why health? Is a career in healthcare right for me?



1. WHAT kind of healthcare do I. want to provide?

(Treat and diagnose, rehabilitate a patient, help with fine motor skills, comfort patients?)

www.exploreheathcareers.org



2. **WHERE** do I want to provide this healthcare and am I comfortable with this setting?

(In a hospital, public health clinic, pharmacy, ER, general practice office, nursing home.

Can I handle the sight of blood, injuries, and trauma?)



3. Do I have a strong scientific aptitude? HOW comfortable am I with the hard sciences?

- Biology and lab
- General Chemistry and lab
- Organic Chemistry and lab
- Physics and lab
- Calculus and statistics
- English



4. WHAT lifestyle do I envision for myself?

(Do I want to be on-call, deal with medical emergencies, and work 60+ hours/week?

Would I prefer a more balanced lifestyle?

How well do I manage stress?)



Getting Into the Health Professions Timeline



Getting Into the Health Professions Timeline



Academic Preparation Timeline:

	1ST YEAR	2ND YEAR	3RD YEAR	4TH YEAR	GAP YEAR
	☐ Chem 6 a,b,c (Gen Chem) + 7L (Lab) - 1 year	Chem 140 a,b,c (0-Chem) + 143A (Lab) - 1 year	□ Physics 1a+1al, 1b+1bl, 1c+1cl OR 2a+2al, 2b+2bl, 2c+2cl series - 1 year	Upper division science courses like Biochem or Physiology - consider taking	☐ Upper-division science courses - consider taking to improve GPA if needed
	□ BILD 3	☐ BILD 1,2 Lab - 1 year (or upper division Bio if you have AP credit)	☐ Upper division Bio lab (4 units)	☐ Statistics	
ACADEMIC PREPARATION	☐ Math 10 a,b,c or 20 a,b,c (calculus) - 1 year	☐ Investigate majors (one that is challenging and enjoyable)	□ Complete school-specific degree requirements or consider the school-specific "recommended" requirements (e.g. biochemistry, microbiology, genetics, etc.)	Get to know your professors! 1. Office hours; 2. Dine/Coffee with a Prof (3 per quarter. Invite faculty out to eat or for coffee and get to know them personally); 3. Ask professors for recs who teach smaller classes like labs	
	☐ English composition - 1 year	☐ Set to know your professors! 1. Office hours; 2. Dine/Coffee with a Prof (3 per quarter. Invite faculty out to eat or for coffee and get to know them personally); 3. Ask professors for recs who teach smaller classes like labs Helpful hint: taking classes from the same professor will make it easier to get a letter of rec!	Upper division science courses like Biochem or Physiology - consider taking		
	☐ If you have AP credit for prerequisite courses - take upper division courses or see a pre-health advisor		*Sociology 70 (medical sociology) and a general psychology course - consider taking (will be on MCAT) and may eventually become a pre-requisite for medical school		
	regarding your specific situation		Get to know your professors! 1. Office hours; 2. Dine/Coffee with a Prof (3 per quarter. Invite faculty out to eat or for coffee and get to know them personally); 3. Ask professors for recs who teach smaller classes like labs		
			☐ Become a TA for a class you did well in; great opportunity to demonstrate leadership AND get a letter of rec		



Personal and Professional Preparation:

1ST YEAR	2ND YEAR	3RD YEAR	4TH YEAR	GAP YEAR
□ Pre-med student organization - consider joining	☐ Clinical experience in health-care setting (patient contact)	☐ Become a TA for a class you did well in; great opportunity to demonstrate leadership AND get a letter of rec		☐ Pay down debt, save money, OR work
☐ Sign up for HMP3 newsletter (comprehensive information on clinical opportunities, volunteering, test prep, tutoring, advising, panels and speakers)	□ Shadow a doctor	Clinical experience in health care setting (patient contact)	☐ Clinical experience in health care setting (patient contact)	☐ Seek meaningful clinical experience or research
☐ Shadow a doctor	□ Research	□ Shadow a doctor	□ Shadow a doctor	
☐ Faculty: Begin developing relationships for future letters of rec	☐ Volunteer/Service for underserved communities (e.g. Flying Sam's, Medical Brigades, tutoring, Student Health	□ Research	□ Research	
□ Clinical opportunities - start exploring options to expose yourself to patient care in hospitals and clinics (e.g. Pathmaker)	Advocate, MedLife, etc.)	□ Volunteer/Service for underserved communities (e.g. Flying Sam's, Medical Brigades, tutoring, Student Health Advocate, MedLife, etc.)	☐ Volunteer/Service for underserved communities (e.g. Flying Sam's, Medical Brigades, tutoring, Student Health Advocate, MedLife, etc.)	
□ Summer enrichment Research programs - consider applying for summer	□ Leadership - get involved with student orgs, sit on boards/committees	☐ Leadership - get involved with student orgs, sit on boards/committees	□ Leadership - get involved with student orgs, sit on boards/committees	
☐ Volunteer in the summer				

Academic Preparation Timeline:

	1ST YEAR	2ND YEAR	3RD YEAR	4TH YEAR	GAP YEAR
	Pre-med info sessions and admissions workshops - attend	☐ Meet 1:1 with pre-med advisor	AMCAS, TMDSAS, AACOMAS (familiarize yourself with med school application services)	□ Interview prep	☐ Keep in mind THIS year will NOT be seen on your application
	☐ Meet 1:1 with a pre-med advisor at Career Services Center to develop timeline to medical school	□ Strategize your Med school application timeline with pre-health advisor (immediately following graduation or after a gap year or two)	□ MCAT: consider prep course in summer or fall (Kaplan, Princeton Review, UCSD Extension) or self-study (Khan Academy videos); take MCAT in January (if ready) or April or June if you intend to begin medical school directly after you graduate	☐ Interview - between September - April	
EPARATION	☐ Thoroughly review the Career Services Center (CSC) pre-health website at: prehealth.ucsd.edu	□ Med school workshops - continue attending	☐ Personal Essay: Begin prep in January or earlier; get support from the Writing Center and see PDF on writing personal statements and submit final draft to professional writier/reviewer at the Career Services Center. More info: prehealth.ucsd.edu	□ Secondary application - submit essays ASAP (this is if you plan on taking a gap year)	
MEDICAL SCHOOL PREPARATION	☐ Learn the AAMC's 15 Key competencies for entering medical students and find experiences that will help you meet all of these competencies.	☐ Medical school - explore which types of schools (MD vs. DO. And which ones); determine which school by reviewing typical applicant profile (GPA, MCAT score, research, etc. on the MSAR)	□ Review AMCAS Instruction Manual □ Apply: Opens in May; submit by early June	□ Retake MCAT if necessary (if you plan on taking a gap year)	
	☐ Attend Health Fair in April (100+ health professional schools in attendance)	☐ MSAR (Medical School Admissions Requirements) - \$25 annual membership; review admissions criteria and acceptance rate data for schools (it is critical to target the schools where you match the applicant profile)	Letters of Recommendation: request them early (at least two months in advance, but the sooner the better) submitted to AMCAS by July. If your letter writers are willing to write them early, have them submit to www.interfolio.com		
		☐ MCAT Prep class (Kaplan, Princeton Review, UCSD Extension, Khan Academy, or self study)	☐ Secondary application - submit essays ASAP		
		□ MCAT (Medical College Admission Test) - plan to take it after most of your med school pre-regs are complete (including Biochemistry, Psych, Sociology) - Competitive score - 513 (out of 528)	☐ Apply to the Health Interview Program (HIP) in April to prepare you for the Multiple Mini-Interview (MMI) process for medical schools (during the Health Fair) For more info: premed.ucsd.edu		
		☐ FAP (Fee Assistance Program) - research if you qualify			

Application Checklist:

Completion of prerequisites	☐ Clinical experience, shadowing a health care professional
☐ Research experience (MD)	☐ Strong overall GPA, science GPA, and test scores
Personal statement	☐ Volunteer experience/service for underserved communities
Letters of recommendation	☐ Demonstration of leadership (serving on a board, committee, student orgs, etc.)

To learn more about the health professions preparation materials go to: prehealth.ucsd.edu



	Allopathic Medicine (MD)	Osteopathic Medicine (DO)	Physician's Assistant	Nursing (Entry-Level Masters RN-MSN)	Dentistry	Pharmacy
NUMBER OF SCHOOLS (using application service)	144	34	179	185	66	135
APPLICATION SERVICE	AAMCAS	AACOMAS	CASPA	NURSINGCAS	AADSAS	PHARMCAS
AVERAGE GPA	3.5-3.7; MCAT: 83rd-88th percentile (UCSD SOM: GPA: 3.7; Science: 3.68)	3.4 GPA; overall; 3.3 science MCAT: 500-503	3.0-3.5	3.0-3.5 (get points based on GPA)	3.4 - 3.6: DAT: 20	3.23.6 (Skaggs 3.4)
LENGTH OF TRAINING	4 years	4 years	2 years	2 years	4 years	4 years
ENTRANCE EXAMS	MCAT	MCAT	GRE (depends on school)	GRE (depends)	DAT	PCAT (only some schools require)
ADMISSIONS REQUIREMENTS RESOURCE	MSAR (\$25/year)	AACOM Osteopathic Medical College Information Book (free online book)	PAEA Online directory (free)	AACN Guide to Graduate Nursing Programs	ADEA Guide to Dental Schools (\$15 online copy or free in our library)	PSAR
APPLICATION START Date	June (1 full year prior)	June (1 full year prior)	April 2015 - March 2016 for Fall 16 or Jan. 17 (check individual schools for specific deadlines)	October (Fall Admission) August (Spring Admission)	June (1 full year prior)	Mid-July (1 full year prior) Skaggs does NOT have rolling admissions (Nov. 2 deadline)
EXPERIENCE NEEDED PRIOR TO BEGINNING PROGRAM	Clinical experience: shadowing, internship with MD	Clinical experience: shadowing, internship with DO	500 (Touro) -3000 (Stanford) hours paid or unpaid (depends on school): EMT, Paramedic, Certified Nursing Assistant, Phlebotomist	Volunteer work or health-related experience	Shadowing a dentist	Shadowing a pharmacist or becoming a pharm tech, other hospital experience
LETTERS OF RECOMMENDATION	4-6 letters (2 science, 1 non-science, PI, MD, supervisor)	4-6 letters (2 science, 1 non-science, PI, MD, supervisor)	2-3 letters (depends on school)	2-3 letters (depends on school)	4 letters max	3-4 letters
RESIDENCY	3-7 years depending on specialty	3-7 years depending on specialty	Optional	No	Optional	Optional, but many students are doing a 1- year residency
LICENSING EXAMS	USMLE Step 1 (after 2nd year); USMLE Step 2; 2 parts (after 4th year); USMLE Step 3 (after 1st or 2nd year of residency)	COMLEX-USA Levels 1, 2, 3	PANCE certification	NCLEX-RN	NBDE Part I, II, clinical examination	NAPLEX (practice) and MPJE (law)
TOTAL COST OF EDUCATION	\$200K+ for private, out-of-state, and international med schools; \$130K public in-state; UCSD: \$156K tuition	\$184K+ private, out-of-state; \$120K public	\$65K (resident) - \$76K	\$23K (SF State ELMSN) - \$136K - (Samuel Merritt ELMSN NP)	\$128K - 184K - resident 2014-2015	\$140K (UCSD) - 168K+ (Keck)
SALARY	\$150K (pediatrics, general practice) - \$300K+ (radiology, cardiology, surgery)	\$150-180K for general practice (higher for specialty)	\$82K - 112K (California)	\$80 - \$100K (California CNS or NP)	\$108K - \$200K General Dentist (more for specialty)	\$106K - \$140K

	Optometry	Physical Therapy	Occupational Therapy	Veterinary	Podiatry	Public Health
NUMBER OF SCHOOLS (using application service)	21	176	67	36	9	42
APPLICATION SERVICE	OPTOMCAS	PTCAS	OTCAS	VMCAS	AACPMAS	SOPHAS
AVERAGE GPA	3.0-3.4 (California schools)	3.0 -3.5	3.0	3.0 - 3.4	3.3	3.0 - 3.3
LENGTH OF TRAINING	4 years	3 years	2-3 years	4 years	4 years	2 years
ENTRANCE EXAMS	OAT	GRE	GRE	GRE	MCAT	GRE
ADMISSIONS REQUIREMENTS RESOURCE	ASCO	CAPTE	AOTA	VMSAR	AACPM	ASPPH
APPLICATION START DATE	End of June. October - December (UC Berkeley - not rolling admissions)	July - May, but can apply in the Fall (students usually take GRE in the summer)	December - February for Fall start (varies; some schools offer admissions 3x/year e.g. St. Augustine's)	June - September	August (1 full year prior) - April	Varies. February - March (deadline!)
EXPERIENCE NEEDED PRIOR TO BEGINNING PROGRAM	Shadowing an optometrist	100-300+ hours shadowing a PT (depends on school)	80 volunteer hours with OT (depends on school)	180 hours minimum (UC Davis) but avg. is 2000 (1000 Colorado State)	Shadowing a podiatrist, volunteering in a health-care setting	Experience in public health
LETTERS OF RECOMMENDATION	3 letters	2-3 letters (4 max)	2-3 letters (depending on school)	3-6 letters (max)	3 (check school)	3 letters
RESIDENCY	Optional	No	No	Optional, but 1-year residency will boost salary	3 years	No
LICENSING EXAMS	NBEO Part I, II, III, TMOD (treatment & mgmt of ocular disease)	NPTE	JSU	NAVLE	NPBME Parts I and II	None
TOTAL COST OF EDUCATION	\$140K - (resident UC Berkeley) - \$145K+ Western University of the Health Sciences	\$48K (public) - \$100K (private)	\$17,200 (SJSU) - \$86K (Univ. of St. Augustine's)	\$136K (UCSD) - \$200K (Western)	\$111K - \$130K	\$16,400 (SJSU) - \$46K (UCLA)
SALARY	\$129K - \$203K	\$80K - \$100K	\$80K (median)	\$100K+	\$100K - \$150K	\$45K - \$65K (wide range)



Graduate Student Resources







grAdvantage | The Versatile PhD



Are you a graduate or postdoctoral student?

Are you beginning to consider your career options?

Industry leaders in the San Diego community insist that leadership, teamwork and communication skills are essential for professional success. GrAdvantage provides a suite of resources that develops these critical skills, giving you the competitive edge in today's workplace.

Choose from a variety of programs and resources:

- SPECIALIZED CERTIFICATE IN LEADERSHIP AND TEAMWORK
 Develop essential soft skills to help you excel in a working environmen
- COMMUNICATION SKILLS DEVELOPMENT WORKSHOP Develop the ability to communicate your research.
- GSA CAREER NIGHTS
- Engage and network with industry leaders.
- CAREER SERVICES
- Assess your strengths and explore career options.

gradvantage.ucsd.edu

For more information: (858) 534-4310 | gradvantage@ucsd.edu













Worried about your future?

Thinking about non-academic careers There is a resource

Actual cover letters and resumes that real PhDs and ABDs used to get non-academic jobs Detailed insider information about careers for your discipline Stories about how others like you succeed, advance and thrive in many non-academic fields

versatilePhD.com

Serving Humanities, Social Science and STEM fields on your campus



Go to http://vphd.info/UCSD_go to verify your institutional affiliation. Once you reach the VPhD login page, create a member account if it's your first time. Or if you already have an account, sign in as usual.

Career exploration and job resources for Master's & PhD students

General Resources:



<u>Advising and workshops</u>: Make an individual career advising appointment with one of the Career Services Center's graduate student career advisors, and register for upcoming workshops for graduate students through Port Triton (https://ucsd-symplicity.com/students)



<u>PhD Career Guide</u>: Career exploration resources, podcast and blog, and job board. **http://www.phdcareerquide.com**



<u>Chronicle Vitae</u>: Online career hub for higher-ed professionals; offers news and advice on academic and nonacademic careers, job management dossier service, and job board. **https://chroniclevitae.com**



<u>The Professor Is In</u>: Blog and book (The Professor Is In: The Essential Guide to Turning Your Ph.D. into a Job) providing guidance on preparation for the academic job market, including advice on application materials and professionalization. **http://theprofessorisin.com**

Resources for Arts, Humanities, and Social Sciences Students:



<u>Humanists@Work</u>: UC-wide initiative for graduate students interested in careers outside/alongside the academy. Website includes blog and career profiles, resources, and information on twice-yearly workshop held at UC campuses. **https://humwork.uchri.org**



<u>Alt-ac Advisor</u>: Advice, blog, and additional resources on finding careers outside academia. **http://altacadvisor.com**

Resources for STEM Students:



<u>Science Magazine – Careers</u>: Career articles and booklets, job board, and additional resources. Also contains myIDP, an online skills, interests, and values assessment. **http://www.sciencemag.org/careers**



NSF Graduate Research Fellowship Program Career & Professional Development: Website with career development resources, including assessments and career planning guidance for academic and nonacademic jobs. http://www.nsfgrfp.org/fellows/career___professional_development_/

Go to http://career.ucsd.edu/phd-and-masters-students for more resources and information.



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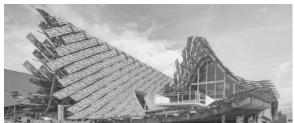


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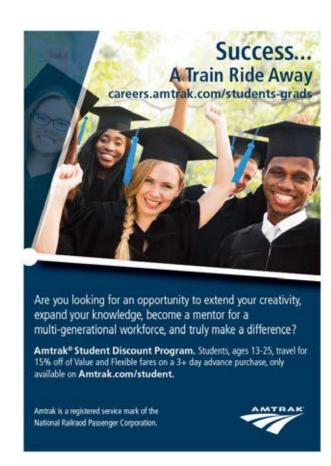
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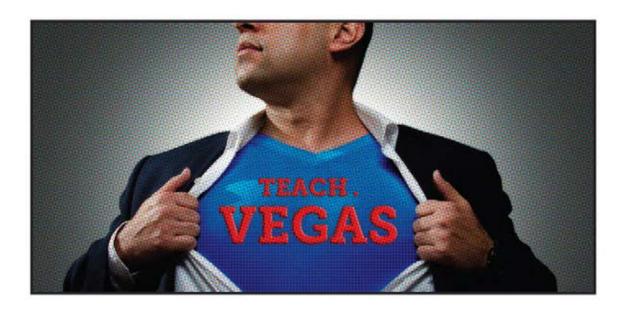
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Genetic Epidemiologist or Computational Biologist:

Postdoctoral and Research Fellow training positions are currently available in Dr. Gary H. Gibbons' research program in the Genomics of Metabolic, Cardiovascular and Inflammatory Disease Branch of the National Human Genome Research Institute (NHGRI). The successful candidate will join Dr. Gibbons' multi-disciplinary research team composed research fellows, staff and students with a range of expertise including: genetics, epidemiology, health disparities research, bioinformatics, systems biology, clinical science, computational biology and molecular medicine.

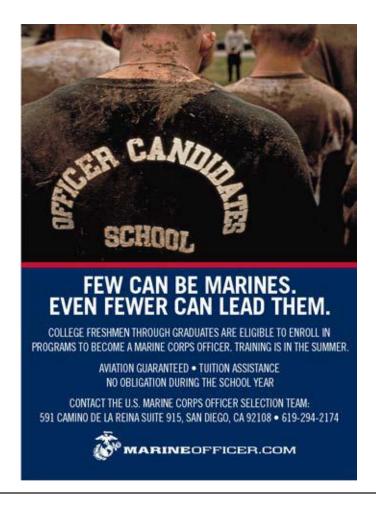
Dr. Gibbons' research program is particularly interested in elucidating the systems biology, bio-social interactions and molecular networks that mediate the predisposition of individuals of African ancestry to cardio-metabolic disorders and cardiovascular complications (hypertension, obesity, cardiovascular disease, and stroke). The conceptual framework of the program seeks to integrate a multi-level approach that incorporates both systems biology and a socio-ecologic model in understanding the multi-dimensional determinants of ancestry-related differences in health and disease. For more details on Dr. Gibbons research program please visit https://www.genome.gov/27557487/gibbons-scientific-summary/.

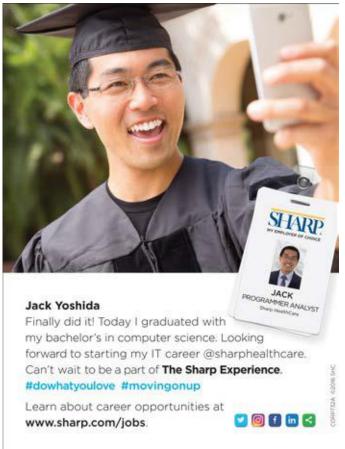
The qualified candidates should be highly motivated and have a doctoral degree with research experience and training in one of the following: genetics, genetic epidemiology, statistical genetics, computational biology, systems biology, bioinformatics, molecular biology or related fields upon the start date in the lab. Previous post-doctoral research experience in these fields is desirable.

Interested applicants should submit their curriculum vitae, a detailed letter of interest, and the names of three potential references to Dr. Gary H. Gibbons. Correspondence should be sent to gibbonslab@mail.nih.gov or mailed to:

Gary H. Gibbons MD. c/o Adam Davis PhD. Cardiovascular Disease Section Genomics of Metabolic, Cardiovascular and Inflammatory Disease Branch National Human Genome Research Institute Building 10, Room 7N321 Bethesda, Maryland 20892

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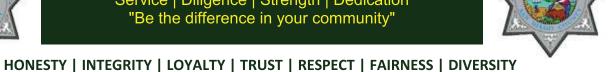
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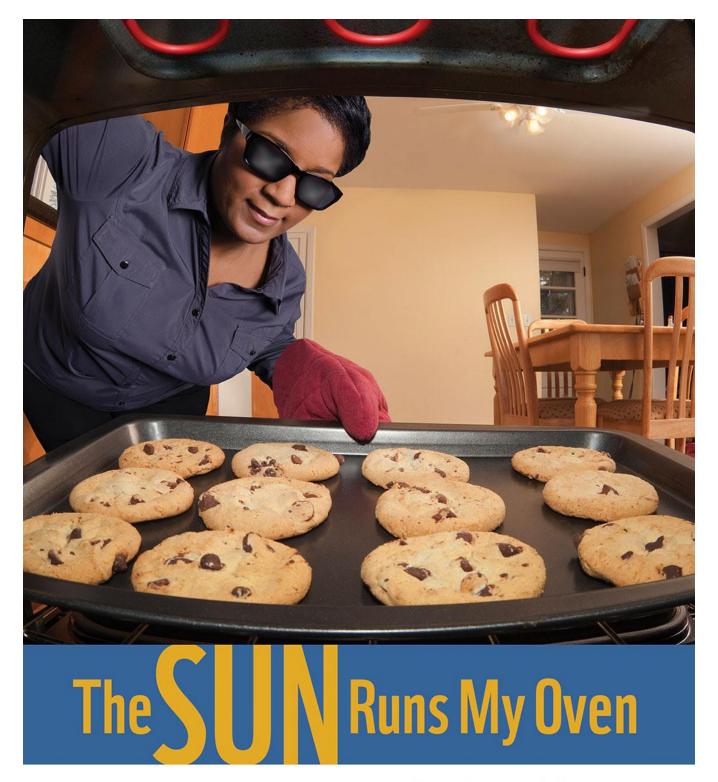
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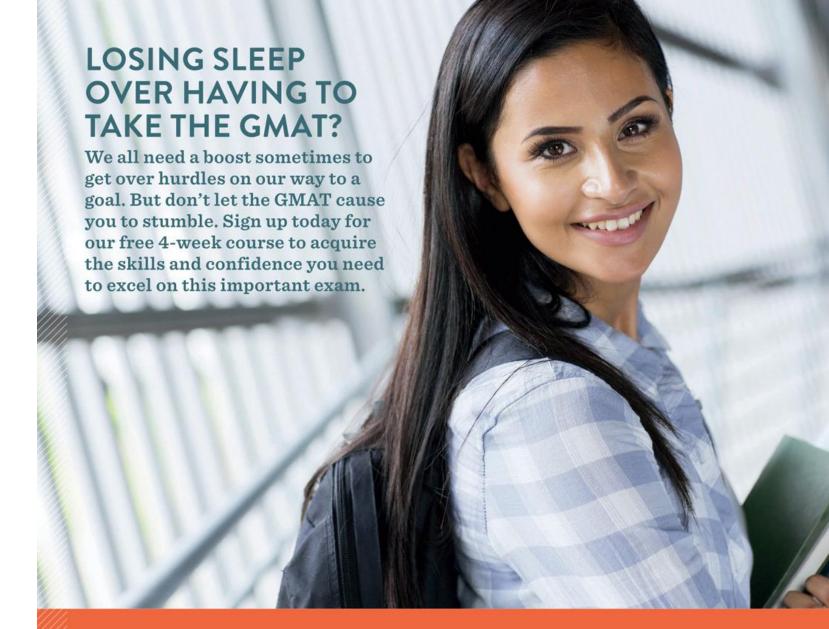
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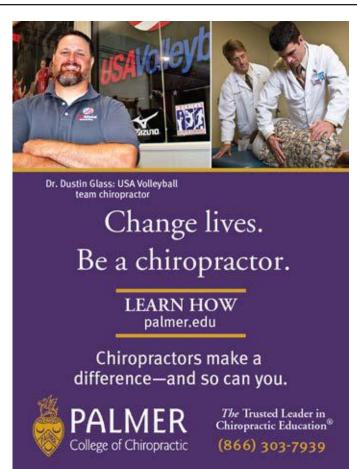
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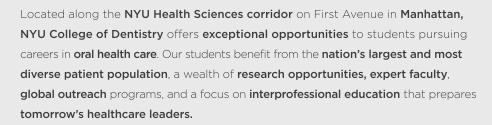






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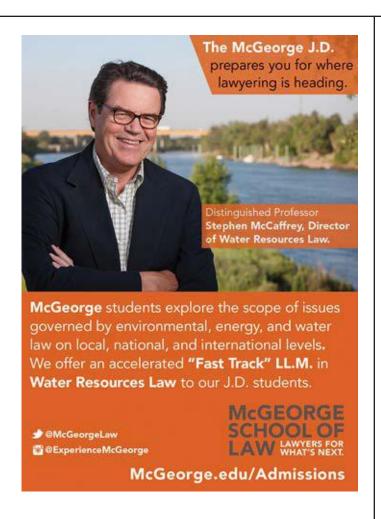
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